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Have you ever heard someone say, 'Money doesn't grow on trees'? Tell each other what it really means.

Of course we know money doesn't grow on trees. Imagine if it did! We'd all be planting money trees.

# Money xoxa/chat tree

Can you imagine a world without money? What would it be like?

What can money do?

What can be bad about money? What would you do with it if you had lots of money?

What can money not do?

#### Step 1

The tree will help us xoxa (chat) about money. What do you think of when you look at the tree?

#### Step 2

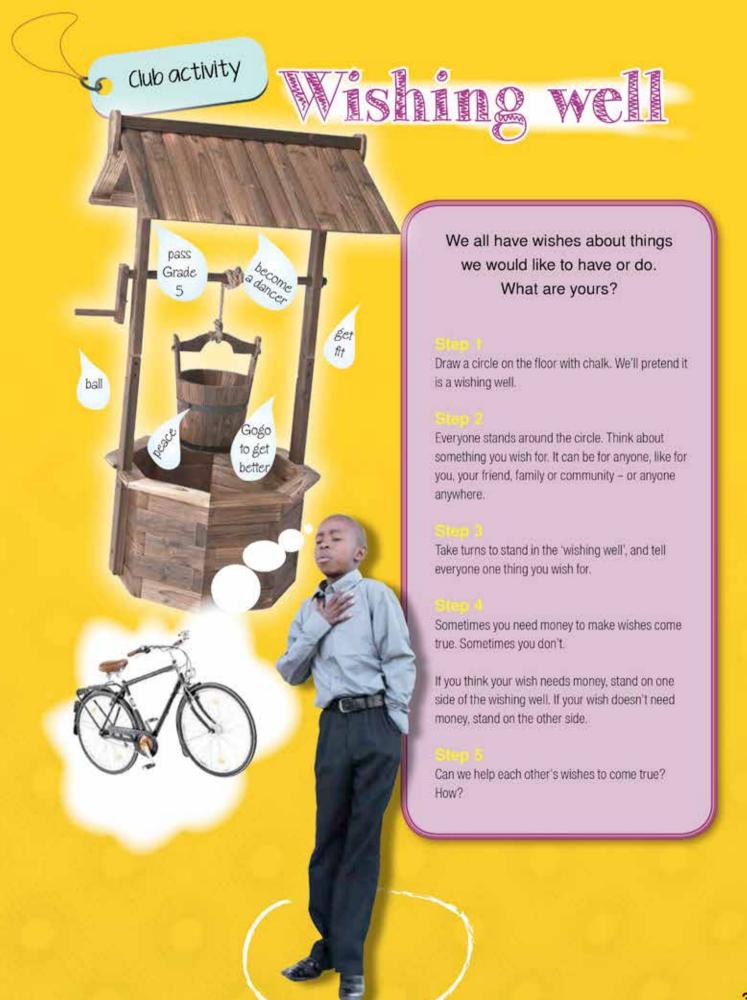
Get into five groups. The tree has five fruit – one for each group. Chat about the question that your facilitator gives your group.

#### Step 3

Come back together. Tell the club what your group said.

#### Did you know?

Xoxa is an isiXhosa and isiZulu word that means to discuss or chat. Find someone who speaks isiXhosa or isiZulu so you can hear the click sounds when they say the word.



# I can't waite

'Let's go! I can't wait any longer,' said Sipho to his friends Leila and Emmanuel. They were standing outside Emmanuel's house. It was Sunday afternoon. They always played together – and went on adventures – on Sunday afternoons.

'Wait. Have you got a bag?' Leila asked Emmanuel. He pulled out a yellow plastic bag from his pocket.

They chatted as they went. When they reached the top of the hill, they stopped, puffing a bit.

'Race to our tree?' said Emmanuel. They nodded.

'Take your marks, get set, go!' shouted Sipho.

They raced down the hill to the mango trees in the valley below. They ran through the long grass as fast as they could. The last one to the mango tree had to carry the packet of mangoes home. They splish-splashed across the stream and ... Leila won! Emmanuel would be carrying the bag home.

Panting but happy, they looked up at their favourite hideaway tree with big hungry eyes. Yes! It was bursting with mangoes! Sure, many of the mangoes were still a bit green, but some were nice and ripe. When they got back, they would sprinkle masala on mango slices at Leila's house and eat them that way with their families. But they couldn't wait to start eating. Now. They skinned and munched ripe mangoes. And more mangoes. They chatted and munched, and munched and chatted, without a care in the world. Mango juice dripped down their chins and onto their clothes.

'Yummy,' said Sipho. The other two couldn't reply – their mouths were full of mango.

Later, they climbed down the tree and walked slowly back home. Their tummies were full. Too full.

'I feel sick,' said Leila.

'Me too,' said Sipho and Emmanuel.

That night, they all groaned in bed. They couldn't sleep. They had the worst tummy aches of their lives.

'If only I had eaten fewer mangoes,' was in each of their thoughts.

Think about it

Sometimes when we have money we want to spend it straight away, instead of being patient and saving.

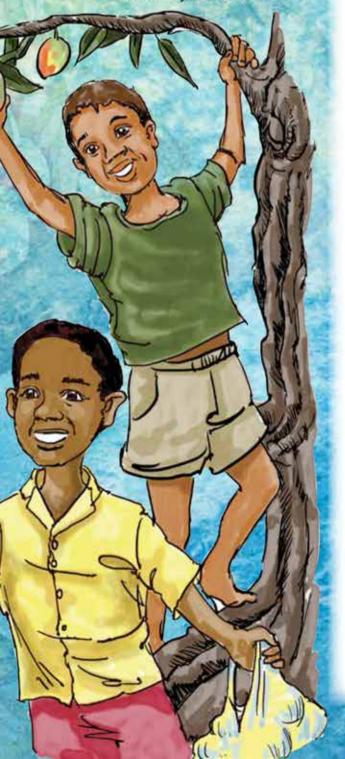
Think of what these children could have done with some of the mangoes they ate to earn some money to save.



#### Do you have a story to tell?

Have you ever eaten too much, or done something straight away, because you couldn't wait? Were you sorry about it afterwards?

- 1. Tell a friend about it.
- 2. Say what lesson you learnt.
- 3. How would you do things differently next time?



My name is	
Here is my s	tory (you can write or draw it):

I wish I had a cell phone. I can never afford to buy myself anything cool!

# Karabo's Story



I don't think so Kari, but I could make a plan if it was something you really needed.









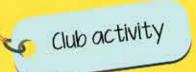
















I nearly lost my friends because I did not want to wait for something I couldn't afford.



Sometimes, like Karabo, we want something so much we convince ourselves that we need it. Then we make bad decisions, like Karabo did.

Let's look at the difference between Wants and needs.

# Do you need it?

There are some things we need to survive. This means that we would die without these things. Like food and water. There are also things we might want, like a pair of expensive branded jeans. But we can survive without them. We're going to think about this now in small groups.

#### Step 1

Make a list of your survival needs. Write down only those things you need to stay alive. Now make a list of your wants. These are the things you would love to have, but you can survive without them.

#### Step 2

Share your lists with the rest of the club. Were there any differences? Which needs and wants did you get that were the same?

#### Step 3

Work again in your groups. This time make a list of the other things people need that are not things like food and water. For example, love is something all people need, and so is being safe. Make a list of all these needs.

#### Step 4

Share your list with the club. How many of these needs can be bought with money?





# Do you want to fit in?

Sometimes, we think we need something because other people around us have it. Like Karabo felt she needed a cellphone.

#### Step 1

Take turns to read what these girls said about wanting to fit in:

The idea of being popular is important. At school they talk about what phone you have and who is cool.

At my school when you go to a party they look at what you are wearing and that's how you become popular. Everybody pays attention to what you wear. If you wear expensive clothes you become popular. It means you have been seen. Lots of people saw you.

Question: So what happens to the children that don't have money for clothes?

Some girls sleep with boys who will give them money.

Sometimes boys do crime to get the things they want.

These girls are between 13 and 16 years old, and live in Katlehong, Gauteng.

#### Stan 5

Talk about these questions:

- a) Do you know people who think that what you wear is important?
- b) Do the young people you know want to be popular? Do you want to be popular?
- c) What other ways are there for young people to be popular?

#### Sten 3

Talk about why some young people choose to do dangerous things to get money so that they can be popular, but other young people do not? What is the difference between the people who make bad choices and those who make good choices?





What if you really do need something?
What do you do then? What could
Karabo have done to get money instead
of borrowing the Savings Club money
without permission? In this magazine
we're going to get some ideas on how to
make and keep money.

# Puzzles for you

### Word search

Can you find these words in the puzzle? When you find a word, draw around all the letters of that word.

money save earn work spend bank plan buy mee be

#### Sudoku

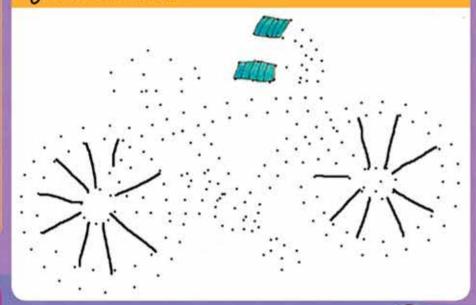
	(E)	<b>R</b>	
RIO			(3)
(F)			<b>RO</b>
	RIO	(8)	

## Nec and Moneybags

Neo has a job every day for 20 minutes. His neighbour pays him R1.50 to walk his dog called Moneybags. Neo decides to put all the money he earns into a pot. Every so often, he counts his savings and writes the amount down. Help Neo to do the sums.

b	b	b	s	а	٧	е	а	r	n
f	k	а	z	а	g	W	0	r	k
b	i	n	t	е	r	е	S	t	m
е	r	k	h	а	0	S	s	n	o
s	u	b	u	у	W	p	1	а	n
t	t	0	m	0	r	r	0	W	е
			S						

### Join the data



Neo earns this every day	After	he has saved
R1,50	7 days	R10,50
R1.50	14 days	
R1.50	21 days	
R1.50	28 days	
R1.50	40 days	
R1.50	60 days	



Answers to Neo and Moneybags. 14 days: R21 00, 21 days: R31 50, 28 days: R42 00, 40 days: R60.00, 60 days: R90 00.



# Seven and Mpho

### Sarah's story

Sarah's family owns a bakery. Every day she pushes her dream of becoming a star netball player to the back of her mind. Straight after school, she rushes to the bakery, slips on an apron, quickly ties it at the back, and greets the next customer. When the shop closes at 5.30pm, she too wishes that she could close her heavy eyes and sleep. But there is still homework to do ... and what about her project on dinosaurs?



### Mpho's story

Mpho's neighbour sells vegetables at the local market. Her stall is always busy. Everyone knows that Mama Mapaseka sells the juiciest oranges, the best potatoes, the plumpest tomatoes, and the most delicious spinach in the world. During the week on his way home from school, Mpho passes by her stall to say 'Hil' – and catches one of those oranges she throws to him! On busy Saturday mornings you will find Mpho at Mama Mapaseka's stall calling out prices, bartering a bit, teasing customers, and packing fruit and veggies into shopping bags.

At the end of the morning, exhausted but happy he clutches the three shiny R5 coins she presses into his paim with a quick 'ke a leboha.'



#### Your view

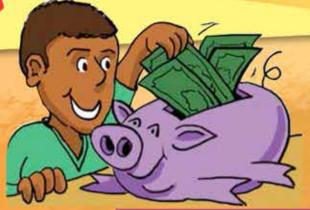
- How did each story make you feel?
- 2. Would you rather be Sarah or Mpho?
- 3. What kind of work do you think it is okay for children to do?

#### To do with your crew

Make a drama with Sarah, her mother and father, and her older brother. Sarah wants to talk to her parents about working less in the shop. She wants to play netball and have more time for her school work.

Make your drama exciting and with a happy ending for Sarah where she is able to persuade them to let her follow her dreams.

Saving money



Many people buy the things they need by saving money. Sometimes it can take a long time. But saving is a good way to make the most of your money.

#### Step 1

Do a quick survey together with your club about saving money:

How many Buddyz:	Number
are there in your club?	
say they save money?	
don't save money?	
want to save money?	
think it is important to save money?	
have been to a Post Office or a bank with an adult to save money?	
want to learn more about saving money?	
want to learn more about managing money?	

#### Step 2

These children know how important it is to save. Take turns to read what they said:

> I save money bit by bit so that when there is a school trip I am able to pay for myself.

I saved my pocket money for a whole six months and bought a cellphone! Now Luse some of my money each week for airtime.



My friend Nobuhle and I each save R2 per day. We save it with Nobuhle's mother. At the end of the month we take R3 and buy play cards. Then I take the rest of the money from Nobuhle's mother and give it to my mother to buy me school shoes and socks. My mother feels happy when I give her the money.

It is important to save money because at home when they do not have enough money to buy cabbage, you can give to the grown-ups to go and buy it.

#### Step 3

Tell each other your stories about saving.

#### Step 4

Read the tips on saving on the back cover of this magazine.



# Saving at a bank

When you save, money grows.

The longer you save for, the more it grows!



Share what you know about all the different ways people save money.

#### Step 2

In this activity we are going to find out more about saving with a bank. Take turns to read out the information:



If you save money in a bank you get interest. This means the bank gives you a small amount of money every month. The more money you put in, and the longer you leave it there, the more interest you make. This is how your money grows.

Banks also charge you to look after your money. Most banks will charge you something every time you take money out or put money in. So you need to find out which bank will pay the most interest, and which has the lowest bank charges.

Your parent or guardian can open a bank account for you if you are under 18 years old. You can even have a bank account from the day you are born! They need to go to the bank with:

- your birth certificate
- their ID
- · proof of where they stay.

Children are special – even banks think so! Many banks have accounts especially for children under 18 years old. You only need around R10 to R20 to open one, and the bank fees are very low – or the bank doesn't charge at all.

#### Step 3

Think about these things:

- Which banks are near to you? (The Post Office also has a bank, called Postbank.)
- b) How can your club find out more about opening a bank account?
- c) How will you decide which bank gives you the best deal? (Now you know about things like interest on savings, bank fees and children's accounts.)
- d) What questions should you ask about banking?



# Saxing together

We saved together so we could help anyone in the group who needed money. That's how we helped our friend Sipho get to Durban to play soccer.

#### Step 1

Think of groups you know who have saved together to help someone. Share your stories.

#### Step 2

Take turns to read what these children say. They all save together. Each of them has a different way of saving together.

We do mogodisano. We save as a group.
Every Friday each person brings RIO and we all give it to one person. So each Friday one person gets RI2O. We are I3 in our group so it is a lot of money. We use it for school things or clothes. We give it to Bonginkosi's mother to keep it. She is happy to do it. She gives us when we ask for it.





At home my sisters and I are saving. Every Friday each of us pops out R2 and we save it together. We put it in one place and when it is R50 my father puts it in a savings account for us. We'll share this money at the end of the year.





I save money with my friends, my sister and my big brother. We are five all together. We save R1 a day. We give it to my brother to keep. At the end of the week it is R5 for each person. I get my R5 and my sister gets hers. My sister and I put our R10 together in our big cash box. Then when it's a lot I give it to my father. He keeps it in his savings account. Then I buy what I want, even if it is a soccer ball!



#### Step 3

Discuss these questions:

- a) What are the different ways the children have of saving?
- b) What are the different ways they have of keeping their money safe?
- c) What are the advantages and disadvantages of each of these ways of keeping the money?

#### Step 4

Discuss these questions:

- An any stories about problems with group saving schemes?
- b) What can you learn from these stories?
- c) What would you have to be sure about if you joined a savings club?

#### Step 5

Get into groups to do this step.

- Think about a set of rules that are important for a group who wants to save money together.
- Do some research. Ask grown-ups you know who belong to savings clubs how these clubs work, and what the rules are.
- Write up your rules so that you can present them to the club the next time you meet.

#### Step 6

Each group presents their rules to the club.







# Sharing our money



We Buddyz collected
money for Thapelo when
his father died. We also
collected uniforms for
other children. It feels
good to help others.
Kulie, Thumi and Nozipho

We are the **Leopards Soul Buddyz Club** from Dendron

Primary School in Limpopo. We did a project to help a family in need. Our teacher told us about a family that needed food and clothes.

We spoke at assembly and

We spoke at assembly and explained our project to the school. We asked for donations of money and clothes and other things.

We also drew posters and stuck them on the walls of the school. On the day, many people came to donate. Some gave money, others gave clothes and things. Our teacher took the things to the needy family.









#### Help someone in need

Can you think of anyone who may need something? Work together to help them. Start with something small.

Some help doesn't need money, like reading with young children who are struggling at school. Other help needs money. Here are some ideas for raising money:

- Bake cakes and biscuits and sell them at school.
- Sell vegetables from the school garden.
- Run errands for neighbours. Tell them what you will do with the money.
- Each person brings a little money at the end of the week – whatever they can afford.

story and activity

# Magie Beads



Candace Hartogh created her own jewellery-making business. Here is her story about how she did it:

I called my business Magic Beads because I believe in magic. But I think the magic we have is magic that we make. Life is all about choices. We can choose to make something out of our difficulties. I have made a business. People are often surprised when I say I have my own business. They say, 'But only normal people have their own business.' They cannot see that a wheelchair user like me can have a business. But I say, 'I am normal! The only thing is my legs - my brain is fine.' I say to people, 'When you look at me you mustn't see my body, you must see me.' Wheelchair users can have their own business!

I matriculated at Eros School in Athlone, Cape Town in 2001. Flive with my grandmother in Ida's Valley outside Stellenbosch in the Western Cape. I run a small business from my home. I make and sell dream catchers, feather decorations and jewellery to local adults and children.

It started as a hobby when I was still at school. My business teacher saw that I was making beads and she said, "Why don't you enter the KTV Market Day?' I said, 'Miss, what do I know about business?" But I entered and I won the competition! I decided to carry on with the business when I left school because there was no work for me here. This way I earn some money myself.

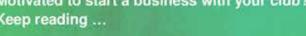
I did some market research before I started and found out that young people will buy my products. So I keep the prices low, otherwise they would not have enough money to buy.

Children see me and ask, 'How do you make that?' I say, 'Come and I will teach you, but you have to have patience.' They come, some of them. And then they try and they say, 'I can't, it is too difficult.' But I tell them, 'You must have patience. You can never get anything in life without patience.' One small girl tried very hard and struggled, and then when she made a necklace she took it home and gave it to her mom. I asked her how she felt, and she said, 'I felt good because I had made it."

Most of the money I make goes to help my grandmother with everyday expenses, but I do save some. I am saving to buy a computer so I can make business cards and leaflets to advertise my business. I also want to buy a new wheelchair so I can get around more easily.



Motivated to start a business with your club? Keep reading ...



# Club activity



You can start a business to raise money for your club. You can also start a business on your own. But you must have a business plan. In groups, follow these steps to make a business plan for your group or a business plan for your group or club. The first thing you have to do is think of what you want to sell. Is it something you make (like toys), or something you do (like car wash or chores)?

Share this information with your family. Maybe you can start a small business together?

# Starta business



#### Your product or service

Think about what you could sell. Brainstorm your ideas. It could be something you make, or something you do. Make sure it is something you will enjoy doing and that you can do well.



#### Your mission

Talk together with your friends about these questions:

- a) What is the name of the business?
- b) What product or service do you sell?
- What will make your business stand out? (Things like price, service, quality.)



#### Customers

Think about who will be your best customers, and why:

- a) Are they male or female? Young or old?
- b) Which activities do they enjoy?
- c) What do they do in their spare time?

Now do some research to find out if you are correct.

- a) Ask the people you want as your customers if they would buy your product or service.
- b) Ask how much they would be prepared to pay for it.



#### Advertising

- Make a plan for advertising your product. You can use things like a banner, posters, leaflets or community radio.
- b) Work out the cost of your advertising.



#### Price

You must remember to budget for everything you will need and use to make your product or to sell your service.





Our business plan				
Product we will make (or service we will provide).				
Who we think will buy.				
Things we will need.				
How many we will make (or do).				
Cost of making it. (Things we need to buy or pay for, like ingredients or transport).				
Cost of advertising.				
Price we will sell it for.				
How much we will make. (This is the amount of money you add on after you have paid your expenses.)				



#### Competitors

Do other people sell the same products or services? Compare your prices with your competitors. Are your prices lower? If they are higher, is there anything extra that you are offering? How can you cut costs to make your product cheaper than that of your competitors?



#### Where to sell

List the places where you will sell your product or service and the best times to make sales. Think of any events, such as holidays or sports matches, where you may increase your sales.





Manage your money
Make a table to show how you manage money. You need to show the amount of money that comes into the business, the day you receive the money, the way in which you spend it, and the amount that you save.





#### Save!

Remember to try to save as much as you can.





## Club activity

# BEVARE



I made a bad choice when
I used money that did
not belong to me to buy a
cellphone.
Karabo (see page 6)

Taking out a cash loan or buying on credit can be bad choices.

#### Step 1

Read the information about cash loans and buying on credit:

#### Cash loans

Watch out for companies that offer cash loans. They will lend you the money, but then you have to pay it back with very high interest. This means that you pay back much more than you borrowed. You lose money that way.

. . . . . . . . . . . . . . . . .

#### Buying on credit

Buying on credit means you pay some money every month for the item you have bought. If you buy something this way, like a car, fridge or furniture, you pay more for it because each month the company adds on extra money that you owe as interest.

Sometimes, a person has a problem paying each month. Then the car, fridge or furniture will be taken away. The person's name will be blacklisted. This means that other companies will find out about the person's payment problems. Then the other companies won't sell them anything. On top of this, the person must still pay the money back with interest!

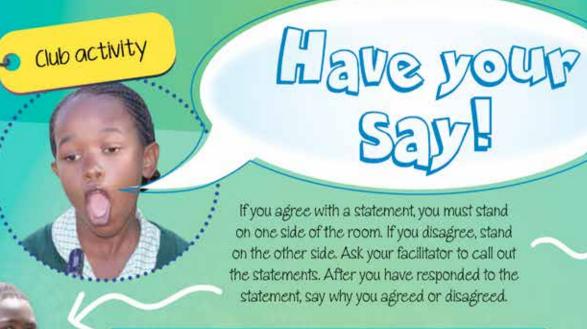
It is better to save up money, and when you have enough, you can pay cash. You save lots of money this way.

#### Step 2

Work in groups to make posters for young people about the dangers of cash loans and buying on credit. First, do some research. Ask grown-ups about any bad experiences they are willing to share about the topic. Then draw pictures, like comic strips, and write messages to make young people aware.

. . . . . . . . . . . . . . . . . . .





Where do you stand on this statement?	Agree	Disagree
<ol> <li>It is okay when parents give their children money for doing chores at home. It helps us to understand that we have to work to earn money.</li> </ol>		
Children should be allowed to work in factories, in shops and on farms because they also need the money.		
3. Money cannot buy the most important things in life.	-	
Children should be allowed to spend     their money on anything they like     because it is their money.		
<ol><li>Children should not be expected to do chores in the home, because that is child labour.</li></ol>	15,	
<ol> <li>It is okay for children to use their own money to buy food for the home from time to time.</li> </ol>		
7. It is not okay to take someone else's money without asking.		
8. Lending money to friends can turn a friendship bad.		
<ol> <li>It is better not to borrow money. When you borrow money you usually have to pay extra money back.</li> </ol>		
10. Children need to learn how to save.		

### Home activity

# Buddyz do a budget

Tanita is in Grade 5. She and her dad are working out their family's monthly budget. They want to see if they can save up for a family visit to Cape Town. They live in Limpopo. Tanita and her dad worked out all the things they spend money on, and how much money comes into the home each month.



Monthly expenses	Expenses Ir	ncome
Monthly expenses	R2 000	
Payment for house	R500	
Electricity, water and refuse removal	R280	
Transport	R100	
School fees and stationery	R2 000	
Groceries	R270	
Clothes	R150	
Entertainment	R150	
Education policy	R150	
Retirement policy	R150	
Burial society	R50	
Pocket money for Tanita	175000	
Total expenses	R5 800	R6 500
Income (Dad's salary)		NO 300

How much money is there to save?

Money left over (R6 500 – R5 800 = .....) Work it out and see the answer at the bottom of the page.

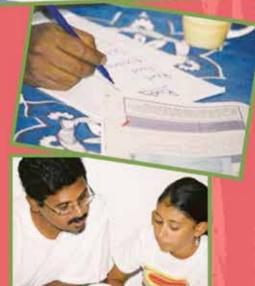
How much money can they save in a year (12 months)?



# For you to do

Ask your family if they will do a budget with you. Together, work out if there is money your family can save each month.





#### Remember:

- Think of all the things you spend money on. You may be able to think of more things than Tanita and her dad.
- Include all the income, including money everyone earns.
- Share what you have learnt in this magazine with your family.

# Do o

We hope you've learnt a lot about money matters. Use what you have learnt to do a project about saving or fundraising — or something else to do with money.

#### Your report must:

- show that you learnt and used some information from the activities in the magazine
- tell us:
  - · the story of what you did
  - · how you planned it
  - · if you had a budget for it
  - who benefitted (got something out of) your project
  - what you learnt from doing your project

- include drawings or photos of your project
- if possible, include some letters from people who enjoyed or benefitted from it.





## dees

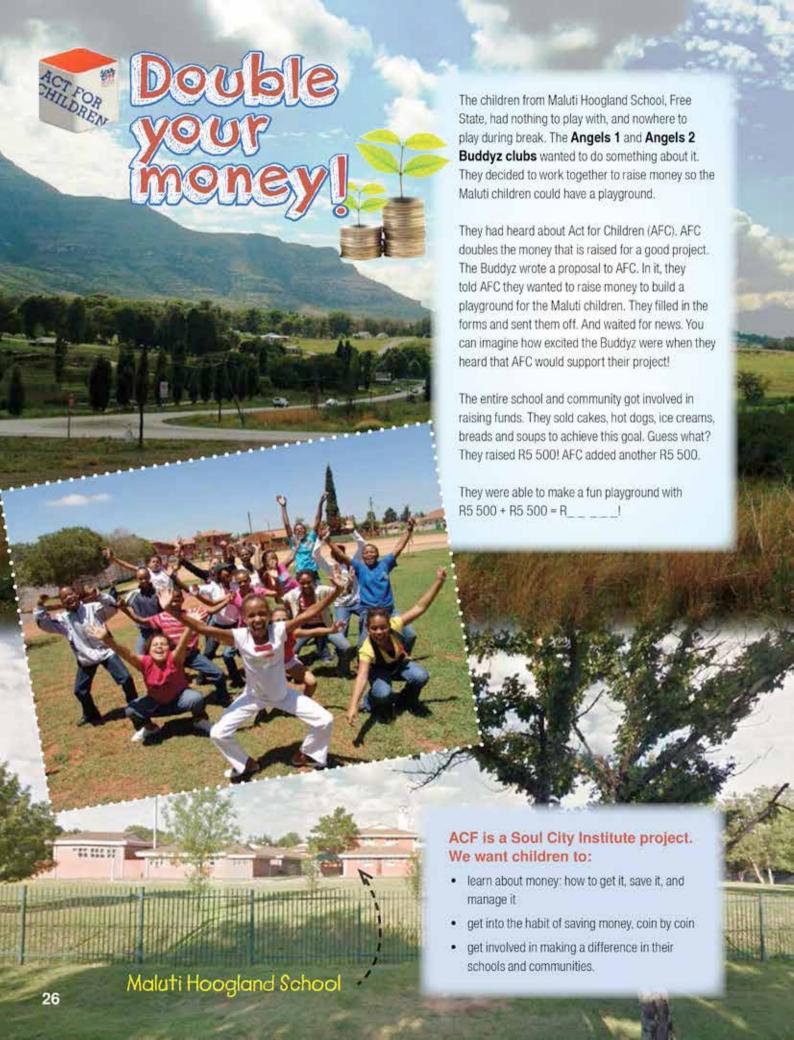
- · fundraising concert
- dance marathon
- sponsored fun walk
- Market Day at school (get lots of children involved!)

# Earn points 🕏 🕏

Send your project to Soul Buddyz Club and your club will earn points! You might even get a chance to win an award at the Soul Buddyz Club Congress at the end of the year!

Phone: 011 341 0360 or 0861 768 524 (0861SOULCITY) Fax: 011 341 0370 Send your project to: PO Box 1290, Houghton, 2041,

Johannesburg.





- 2. When you get the two forms, read them carefully. You will need to write a simple, clear proposal for your project. You must tell us things like:
  - a) what your club wants to fundraise for
  - b) why it is an important project
  - c) which children will benefit from it.
  - d) how much money you need to raise
  - e) how you will raise money
  - f) who will be involved.
- 3. Send us your forms by post, fax or email.
- 4. We will let you know if we will partner with you on your project.





Games

# Going shopping

Put a tick on the money you need to collect to buy each thing:



### Spot the difference

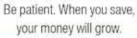
There are nine differences in the pictures below. Can you spot them all?



### Tips on how to save

Write your savings goal here:

I am saving for .....







Save as much as you can.



If you get pocket money or earn money, save some of it straight away.

Is there something you can give up so you can save more?





Help others. Give a small amount of what you save to someone in need.





Only lend money to another person if you know they will be able to pay it back. Try not to borrow money. It can cost you more than the amount you borrowed if you are charged extra for borrowing. It can also cost a friendship if you don't pay the money back when you say you will.

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